



FAIR MARKET VALUE LEASE (FMV) PROGRAM

Flexibility for Your XCMG Equipment

A key benefit of leasing is payment and decision flexibility. With an FMV lease, you are able to minimize the total life-cycle cost of your XCMG equipment, while maximizing the utilization of your entire fleet. At the end of the term, you can decide to upgrade, purchase the equipment at fair market price, extend the lease beyond the original term, or return the equipment.

XCMG Compact Equipment Lease Rate Factors

The FMV Lease Product is available for new equipment only. Eligible Models:

Excavators

XE18U, XE27U,
XE35U, XE55U

Skid Steer Loaders

XC7-SV12 (hydraulic
control, electrical control)

MEWP

XG1930AC, XG2632AC,
XG3246AC, XG4047AC

Grade	12	24	36	48	60	72
Excellent	0.06163	0.03400	0.0248	0.01990	0.01700	0.0152
Good	0.06230	0.0347	0.02546	0.02058	0.01764	0.01587
Fair	0.06333	0.03576	0.02653	0.02166	0.01874	0.01697

To calculate monthly payment, take the total financed amount multiplied by the applicable lease rate factor. These lease rate factors assume 1,200 usage hours per year.

XCMG Heavy Equipment Lease Rate Factors

The FMV Lease Product is available for new equipment only. Eligible Models:

Excavators

XE75U, XE80U, XE155U,
XE210U, XE225U, XE250U,
XE300U, XE360U, XE490

Wheel Loaders

XC938U, XC948U,
XC958U

Rollers

CV83PDU, CV123PDU,
XS125PD, XS165, XD100, XD120,
XD120VT, XD140, XD140VT

Motor Grader

GR2605

Haul Trucks

XDA35U, XDA45U

Grade	12	24	36	48	60	72
Excellent	0.04752	0.0271	0.0211	0.0183	0.0164	0.0151
Good	0.04826	0.02789	0.02179	0.01896	0.01709	0.01573
Fair	0.04946	0.0291	0.02298	0.02012	0.01821	0.01684

To calculate monthly payment, take the total financed amount multiplied by the applicable lease rate factor. These lease rate factors assume 1,600 usage hours per year.

Financing and published rate terms are subject to credit approval for business customers who qualify. Not all buyers may qualify. Program eligibility may change at any time. Non-XCMG and used equipment do not qualify for this financing program. Equipment will be used for business purposes and not for personal, family, or household. Offer is available to customers in the USA and cannot be combined with any other offers. Offer subject to machine availability. Offer may change without prior notice and additional terms and conditions may apply. Contact your XCMG Sales Representative for details.

XCMG FMV Finance Program is available for use by authorized and approved XCMG dealerships only.



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